

**Religare Health Insurance Company Limited**

IRDA Registration number 148 dated 26 April, 2012



**FORM NL-6 COMMISSION SCHEDULE**

**COMMISSION**

Particulars	For the Quarter ended 30th Sep, 2018				Upto the Quarter ended 30th Sep, 2018				For the Quarter ended 30th Sep, 2017				Upto the Quarter ended 30th Sep, 2017			
	Health	PA	Other	Total	Health	PA	Other	Total	Health	PA	Other	Total	Health	PA	Other	Total
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
<b>Commission paid</b>																
Direct*	427,639	54,565	23,618	505,822	779,502	98,406	47,183	925,091	264,902	27,274	14,236	306,412	503,599	61,704	31,199	596,502
<b>Total (A)</b>	<b>427,639</b>	<b>54,565</b>	<b>23,618</b>	<b>505,822</b>	<b>779,502</b>	<b>98,406</b>	<b>47,183</b>	<b>925,091</b>	<b>264,902</b>	<b>27,274</b>	<b>14,236</b>	<b>306,412</b>	<b>503,599</b>	<b>61,704</b>	<b>31,199</b>	<b>596,502</b>
Add: Re-insurance Accepted	(5,743)	-	-	(5,743)	19,678	-	-	19,678	3,479	-	-	3,479	3,479	-	-	3,479
Less: Commission on Re-insurance Ceded	478,471	40,507	34,149	553,127	828,486	75,257	79,456	983,200	387,316	40,286	17,921	445,523	704,673	70,052	42,116	816,841
<b>Net Commission</b>	<b>(56,575)</b>	<b>14,058</b>	<b>(10,530)</b>	<b>(53,048)</b>	<b>(29,306)</b>	<b>23,148</b>	<b>(32,273)</b>	<b>(38,431)</b>	<b>(118,935)</b>	<b>(13,012)</b>	<b>(3,685)</b>	<b>(135,632)</b>	<b>(197,595)</b>	<b>(8,348)</b>	<b>(10,917)</b>	<b>(216,860)</b>

**BREAK- UP OF THE EXPENSES(GROSS) INCURRED TO PROCURE BUSINESS**

Agents	210,674	7,500	13,259	231,432	371,387	13,048	27,960	412,394	111,284	2,604	8,018	121,906	198,885	5,478	16,203	220,566
Brokers**	129,907	6,747	5,972	142,626	251,226	12,897	13,109	277,233	72,108	3,104	5,887	81,099	162,017	7,271	14,254	183,542
Corporate Agency	87,058	40,318	4,388	131,764	156,889	72,461	6,114	235,464	81,510	21,566	331	103,407	142,698	48,954	741	192,393
Referral				-	-	-	-	-	-	-	-	-	-	-	-	-
Others				-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL (B)</b>	<b>427,639</b>	<b>54,565</b>	<b>23,618</b>	<b>505,822</b>	<b>779,502</b>	<b>98,406</b>	<b>47,183</b>	<b>925,091</b>	<b>264,902</b>	<b>27,274</b>	<b>14,236</b>	<b>306,412</b>	<b>503,599</b>	<b>61,704</b>	<b>31,199</b>	<b>596,502</b>

\*Includes Remuneration / reward to agents and intermediaries

\*\*Includes Web-Aggregator.