

**Religare Health Insurance Company Limited**

IRDA Registration number 148 dated 26 April, 2012


**FORM NL-6 COMMISSION SCHEDULE**
**COMMISSION**

Particulars	For the Quarter ended 31st March, 2019				Upto the Quarter ended 31st March, 2019				For the Quarter ended 31st March, 2018				Upto the Quarter ended 31st March, 2018			
	Health	PA	Other	Total	Health	PA	Other	Total	Health	PA	Other	Total	Health	PA	Other	Total
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
<b>Commission paid</b>																
Direct*	601,809	61,619	13,823	677,250	1,795,564	210,711	72,711	2,078,986	461,822	55,854	28,953	546,629	1,182,001	152,834	94,332	1,429,167
<b>Total (A)</b>	<b>601,809</b>	<b>61,619</b>	<b>13,823</b>	<b>677,250</b>	<b>1,795,564</b>	<b>210,711</b>	<b>72,711</b>	<b>2,078,986</b>	<b>461,822</b>	<b>55,854</b>	<b>28,953</b>	<b>546,629</b>	<b>1,182,001</b>	<b>152,834</b>	<b>94,332</b>	<b>1,429,167</b>
Add: Re-insurance Accepted	1,013	-	-	1,013	21,443	-	-	21,443	16,851	-	-	16,851	51,027	-	-	51,027
Less: Commission on Re-insurance Ceded	712,638	42,622	21,451	776,712	2,142,717	146,867	125,039	2,414,622	574,574	32,442	12,011	619,027	1,682,120	143,953	67,288	1,893,361
<b>Net Commission</b>	<b>(109,816)</b>	<b>18,997</b>	<b>(7,629)</b>	<b>(98,449)</b>	<b>(325,710)</b>	<b>63,844</b>	<b>(52,327)</b>	<b>(314,193)</b>	<b>(95,902)</b>	<b>23,412</b>	<b>16,942</b>	<b>(55,547)</b>	<b>(449,091)</b>	<b>8,881</b>	<b>27,043</b>	<b>(413,167)</b>

**BREAK- UP OF THE EXPENSES(GROSS) INCURRED TO PROCURE BUSINESS**

Agents	307,800	8,476	7,138	323,414	886,305	27,435	42,454	956,194	194,559	8,744	21,568	224,871	493,497	19,448	69,258	582,204
Brokers**	168,492	7,519	6,235	182,245	530,317	26,337	23,624	580,277	180,053	6,987	7,211	194,251	391,042	16,973	23,981	431,996
Corporate Agency	125,517	45,624	450	171,591	378,943	156,940	6,632	542,515	87,209	40,123	175	127,506	297,462	116,412	1,092	414,967
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL (B)</b>	<b>601,809</b>	<b>61,619</b>	<b>13,823</b>	<b>677,250</b>	<b>1,795,564</b>	<b>210,711</b>	<b>72,711</b>	<b>2,078,986</b>	<b>461,822</b>	<b>55,854</b>	<b>28,953</b>	<b>546,629</b>	<b>1,182,001</b>	<b>152,834</b>	<b>94,332</b>	<b>1,429,167</b>

\*Includes Remuneration / reward to agents and intermediaries

\*\*Includes Web-Aggregator.