

**Religare Health Insurance Company Limited**

IRDA Registration number 148 dated 26 April, 2012


**FORM NL-6 COMMISSION SCHEDULE**
**COMMISSION**

Particulars	For the Quarter ended 31st March, 2020			Upto the Quarter ended 31st March, 2020			For the Quarter ended 31st March, 2019			Upto the Quarter ended 31st March, 2019		
	Health	PA	Total	Health	PA	Total	Health	PA	Total	Health	PA	Total
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
<b>Commission paid</b>												
Direct*	775,152	76,336	851,488	2,338,361	228,191	2,566,552	615,632	61,619	677,250	1,868,276	210,711	2,078,986
<b>Total (A)</b>	<b>775,152</b>	<b>76,336</b>	<b>851,488</b>	<b>2,338,361</b>	<b>228,191</b>	<b>2,566,552</b>	<b>615,632</b>	<b>61,619</b>	<b>677,250</b>	<b>1,868,276</b>	<b>210,711</b>	<b>2,078,986</b>
Add: Re-insurance Accepted	1,068	-	1,068	2,592	5	2,597	1,013	-	1,013	21,443	-	21,443
Less: Commission on Re-insurance Ceded	839,580	2,749	842,329	2,774,141	16,709	2,790,850	734,090	42,622	776,712	2,267,755	146,867	2,414,622
<b>Net Commission</b>	<b>(63,360)</b>	<b>73,587</b>	<b>10,227</b>	<b>(433,188)</b>	<b>211,487</b>	<b>(221,701)</b>	<b>(117,445)</b>	<b>18,997</b>	<b>(98,449)</b>	<b>(378,037)</b>	<b>63,844</b>	<b>(314,193)</b>

**BREAK- UP OF THE EXPENSES(GROSS) INCURRED TO PROCURE BUSINESS**

Agents	430,685	8,993	439,678	1,252,640	27,962	1,280,602	314,938	8,476	323,414	928,759	27,435	956,194
Brokers**	209,934	12,183	222,117	666,744	30,535	697,279	174,726	7,519	182,245	553,941	26,337	580,277
Corporate Agency	134,533	55,161	189,693	418,977	169,694	588,671	125,967	45,624	171,591	385,576	156,940	542,515
Referral	-	-	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL (B)</b>	<b>775,152</b>	<b>76,336</b>	<b>851,488</b>	<b>2,338,361</b>	<b>228,191</b>	<b>2,566,552</b>	<b>615,631</b>	<b>61,619</b>	<b>677,250</b>	<b>1,868,276</b>	<b>210,711</b>	<b>2,078,986</b>

\*Includes Remuneration / reward to agents and intermediaries

\*\*Includes Web-Aggregator.